

O Sun God, Savitr!
Thou dazzling fount of life-persuasive light!
Sublimest mystery speeding from afar!
Swift became that burst too potent on the sight!
This radiant type of strength and youth!
Glowing eternally!

He alone shines!
All luminaries get illuminated by His Illumination!
The whole Universe is enlightened by His light!
— Kathopanishad



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Mana Sanskriti (Our Culture)

Chief Editor: Dr. Sreenivasarao Vepachedu, Esq.

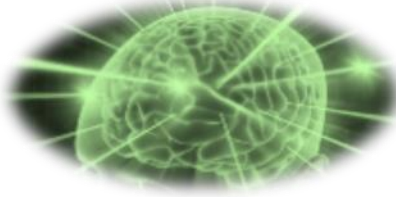
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Seeing, far-shining, the shining wanderer!
— Rig Veda, vii. 65

ॐ भूर्भुवः स्वः तत्सवितुर्वरेण्यं भर्गो देवस्य धीमहि धियो यो नः प्रचोदयात्॥

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Issue: 235 Dr. Sreenivasarao Vepachedu¹

INTELLIGENCE



“Intelligence as a measurable capacity must at the start be defined as the capacity to do well in an intelligence test. Intelligence is what the tests test.” Boring²

Intelligence is the “ability to understand complex ideas, to adapt effectively to the environment, to learn from experience, to engage in various forms of reasoning, to overcome obstacles by taking thought.” Neisser³

Nowadays we hear a variety of intelligences unheard of before. It appears there are many different types of intelligence used by organizations in evaluating whether they are equipped with developing human capital for competitive advantage⁴. The multiplying types of intelligence in the multiple intelligence (MI) theory is a testament to the Human Imagination and Innovation⁵.

According to Yoga and Ayurveda, [Nature consists of three primal qualities \(gunas\) 1\) Satva \(intelligence, imparts balance\), 2\) rajas \(energy, causes imbalance\), and 3\) tamas \(substance, creates inertia\), which are the main powers of Cosmic Intelligence that determine our spiritual growth](#). These three basic ingredients of human intelligence form billions of human beings with diversity of intelligence. Each individual has all three qualities, but in a unique percentage combination resulting in a unique personality⁶.

The *gunas* show our mental and spiritual state through which we can measure our propensity for psychological problems. The *gunas* also influence faith, resolve, professional choices, and nature of relationships.

Lord Krishna, the divine incarnation of the omnipresent, omniscient, omnipotent, and all-pervading being who has million names in million languages and cultures, explains the three *gunas* in the Divine Song - Bhagavad Gita⁷, when his disciple Arjuna becomes disoriented with [the prospect of](#)

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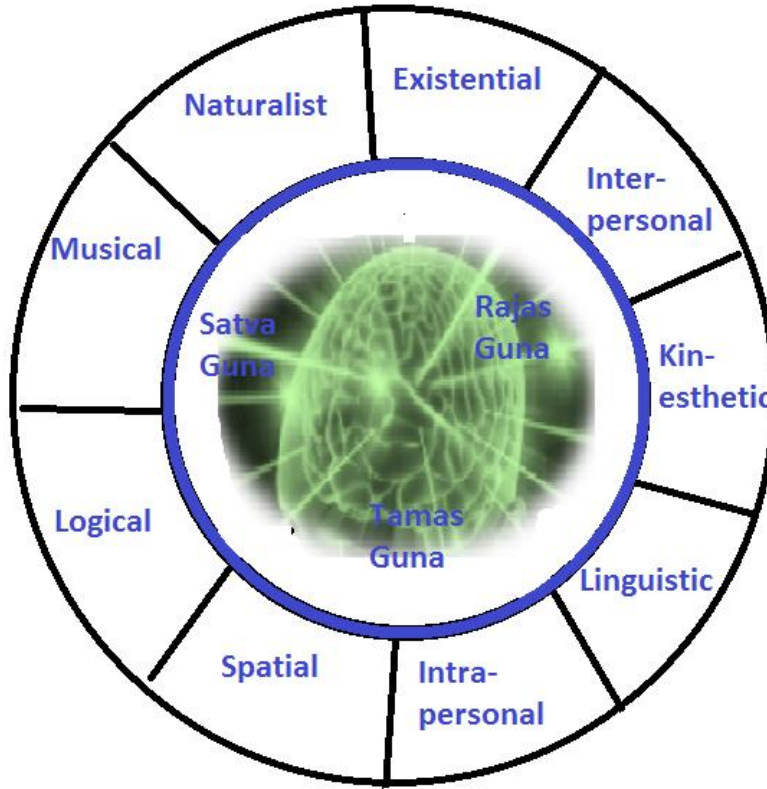
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death⁸ of the near and dear at the beginning of [the War of Great India \(Maha Bharat\) on 16th October 5561, 6771 or 50,000 BC⁹](#):

When sattva is predominant, the illumination of knowledge makes the mind well-balanced and unperturbed (14.11). When rajas is predominant, strife for worldly things and a penchant for selfish activities arise (14.12). When tamas is predominant, ignorance and inactivity take over resulting in inertia, recklessness and delusion (14.13)¹⁰.

And implores Arjuna to overcome the tamas, that procrastination at this juncture only delays the inevitable and impending death, and perform his duty as a warrior to protect the righteous and restore law and order to the humanity.



Howard Gardener has identified seven¹¹, eight¹², nine¹³, or eleven¹⁴ intelligence.

1. Naturalist Intelligence is the natural ability to distinguish and discriminate among living and non-living things. All living creatures have this ability without which they won't survive.

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2. Musical Intelligence
3. Logical-mathematical Intelligence
4. Existential Intelligence
5. Interpersonal Intelligence
6. Bodily-kinesthetic Intelligence
7. Linguistic Intelligence
8. Intra-personal Intelligence
9. Spatial Intelligence

Barnard and Olivarez found eleven different types of intelligence:

Barnard and Olivarez (2007) give the following definitions for the following intelligences:

- Verbal-linguistic intelligence refers to sensitivity to spoken and written language, the ability to learn languages, and the capacity to use language to accomplish certain goals.
- Logical-mathematical intelligence entails the capacity to analyze problems logically, carry out mathematical operations, and investigate issues scientifically.
- Musical-rhythmic intelligence consists of skill in the performance, composition, and appreciation of music.
- Bodily-kinesthetic intelligence involves the potential to use one's whole body or parts of the body.
- Visual-spatial intelligence refers to the potential to recognize and use patterns.
- Interpersonal intelligence entails the capacity to understand the intentions, motivations, and desires of other people.
- Intrapersonal intelligence consists of the capacity to understand oneself, and to appreciate one's feelings, fears, and motivations.
- Naturalist intelligence entails the ability to discriminate among living things (plants and animals) as well as sensitivity to other features and patterns of the natural world (clouds, rock configurations). This intelligence refers to the capacity to recognize, categorize, and draw upon certain features of the environment.
- Existential intelligence refers to individuals who have the tendency to pose (and ponder) questions about life, death, and ultimate realities (Ozdemir, Gueysu, & Tekkays, 2006).
- Moral intelligence refers to those who have a concern with those rules, behaviors, and attitudes that govern the sanctity of life (Gardner, 1999b).
- Spiritual intelligence refers to the privacy of the human mind and it is not readily visible except through human action intelligence (Gardner, 1999a).

Octavis found twelve types of intelligence¹⁵: Somatic Intelligence, Communicative Intelligence, Contextual Intelligence, Spatial Intelligence, Linguistic Intelligence, Internal Intelligence, Psychic Intelligence, Evolutionary Intelligence, Experimental Intelligence, Logistic Intelligence, Musical Intelligence, and Personal Intelligence.

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The International Court of Justice, which has its seat in The Hague, is the principal judicial organ of the United Nations

America founded seventeen types of intelligence¹⁶: Office of the Director of National Intelligence, Central Intelligence Agency, National Security Agency, Defense Intelligence Agency, Federal Bureau of Investigation, Bureau of Intelligence and Research, Office of Intelligence and Analysis of the Department of Homeland Security, Office of National Security Intelligence, Office of Intelligence and Analysis of the Department of the Treasury, National Geospatial Intelligence Agency, National Reconnaissance Office, Air Force Intelligence, Surveillance and Reconnaissance, Army Military Intelligence, Office of Naval Intelligence, Marine Corps Intelligence,

and Coast Guard Intelligence.

Yet, the American Intelligence (TAI) failed¹⁷ the American presidents time and again, giving them plausible deniability¹⁸ for their actions without the possibility of ever dragged down to the Hague¹⁹ and that is the success²⁰ of the Real Intelligence (RI)²¹ if one understands the Realpolitik²² of the divide and conquer²³.

None of the above mention the following:

- Artificial Intelligence (AI) or Synthetic intelligence (SI) is the broad field that covers all sorts of different initiatives and efforts to create machines that behave intelligently. Machine learning is one way to create artificial intelligence. Machine learning involves complex statistical methods that can find the slightest trends and patterns in massive amounts of data helped by recent advances in computing power through cloud and high-performance computing.
- Cultural Intelligence (CI or CQ)²⁴ is the capability to relate and work effectively in culturally diverse situations. It goes beyond existing notions of cultural sensitivity and awareness to highlight a theoretically-based set of capabilities needed to successfully and respectfully accomplish your objectives in culturally diverse settings
- Emotional Intelligence (EI) is the ability to identify and manage your own emotions and the emotions of others. It is generally said to include three skills: emotional awareness; the ability to harness emotions and apply them to tasks like thinking and problem solving; and the ability to manage emotions, which includes regulating your own emotions and cheering up or calming down other people.
- Motivational Intelligence (MI)²⁵ is the mental capacity to direct and sustain energy on a particular task or situation and recognize that motivational capabilities are critical to real-world problem-solving, and the capability to direct attention and energy toward learning about and functioning in situations characterized by cultural differences.
- Social Intelligence (SI)²⁶ is the ability to get along well with others, and to get them to cooperate with you. Sometimes referred to simplistically as "people skills," SI includes an awareness of

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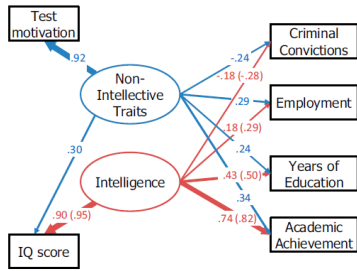
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situations and the social dynamics that govern them, and a knowledge of interaction styles and strategies that can help a person achieve his or her objectives in dealing with others. It also involves a certain amount of self-insight and a consciousness of one's own perceptions and reaction patterns.

- Intelligence Quotient (IQ) is a score derived from a set of standardized tests developed to measure a person's cognitive abilities (intelligence) in relation to their age group. IQ is used as an unbiased estimate of an individual's success or lack thereof in academic, professional, and social life. The Wechsler Intelligence Scale for Children (WISC) or the IQ test has been considered as a reliable predictor of life outcomes. Recently, another parameter has been identified as a predictor of the life outcome complimenting the IQ and in some instances



overcoming the low IQ in producing positive outcomes, probably by increasing the IQ. Thus, a combination of motivation and IQ would be a better predictor of life outcomes. One is doomed if both motivation and IQ are lower, and one becomes extraordinary if both are high, as shown in the graph²⁷. Of course, now we have the so-called MI and various training opportunities²⁸ to improve individuals' MI and an organizations' MI. The best companies are those that have high MI values having

employees with high MI values.

The Characteristics of Motivationally Intelligent People: Courage, Accountability, Initiative, Resilience, Adaptability (CAIRA)

These characteristics are the signposts of a fundamentally different thought process. They are the characteristics of our most valuable people, the ones you would hire 100 times over, if we could just find more like them. This is what a Motivationally Intelligent person looks like.

Humans struggle with long-term problems that require immediate solutions such as wars, healthcare, climate change, and mounting public debt due to inertia and procrastination, overwhelmed by the nature's primal quality *tamas*, see above.

Greek Hesiod (in *Works and Days*) in 800 BC and Roman Cicero (in *Philippic*) in 44 BC counselled against procrastination. According to industrial psychologist [Piers Steel of the University of Calgary](#)²⁹, who developed the equation to determine procrastination of the procrastinator (% *tamas*) provides insights into human motivation:

$$U = E \times V / I \times D,$$

Wherein,

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U is the desire to complete the task;
E is the expectation of success;
V is the value of completion;
I is the immediacy of task; and
D is the personal sensitivity to delay.

Procrastination is the enemy of motivation and is the disease eating away at human productivity. Humans are biologically and socially predisposed to put off until tomorrow what we should do today³⁰. Excuses such as "What if I fail?", "I'm better under pressure" etc. are reasons for procrastination. Contrary to conventional wisdom, chronic procrastination is not about poor time management, but about self-sabotaging tendencies that can prevent you from reaching your full potential. This book draws on the author's more than twenty years of scientific research on procrastination in order to help you learn what stops you from getting things done³¹.

Conclusion: Do not procrastinate if you want to be intelligent.



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NOTES AND REFERENCES³²

¹Dr. Rao Vepachedu is the founder and president of Vepachedu Educational Foundation Inc., a 501(c) (3) educational foundation, and the Law Offices of Dr. Vepachedu and co-founder of Exciva. For more information visit: www.linkedin.com/in/vepachedu; <http://www.avvo.com/attorneys/60201-il-sreenivasarao-vepachedu-764535.html>, and <http://www.crm-ip.com/vepachedu.html>. Contact: svepachedu@yahoo.com.



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² Boring EG (1923) Intelligence as the tests test it. New Repub 35:35–37.

³ Neisser U, et al. (1996) Intelligence: Knowns and unknowns. Am Psychol 51:77–101.

⁴ Human Capital a Source of Competitive Advantage “Ideas for Strategic Leadership” Australian Journal of Basic and Applied Sciences, 3(4): 4182-4189, 2009

⁵ Human Evolution, Niche Complexity, and the Emergence of a Distinctively Human Imagination:

<http://www.tandfonline.com/doi/abs/10.1080/1751696X.2014.945720>

⁶ The Three Gunas: How to Balance Your Consciousness <https://vedanet.com/2012/06/13/the-three-gunas-how-to-balance-your-consciousness/>

⁷ https://ebooks.iskcondesiretree.com/pdf/00_-_More/What_is_God.pdf; The All-pervading Presence of Our Omnipresent God <http://www1.cbn.com/presence-omnipresent-god>

⁸ Don't Let The Prospect Of Death Ruin Your Life <https://evolutioncounseling.com/dont-let-the-prospect-of-death-ruin-your-life/>

⁹ The Scientific Dating of the Mahabharat War (Great India War)

http://www.hindunet.org/hindu_history/ancient/mahabharat/mahab_vartak.html

¹⁰ The Triple Gunas, Sattva, Rajas and Tamas <http://www.hinduwebsite.com/gunas.asp>

¹¹ Multiple Intelligences: <http://www.tecweb.org/styles/gardner.html>

¹² The Theory of Multiple Intelligences:

<https://web.archive.org/web/20121125220607/http://www.indiana.edu/~intell/mittheory.shtml>

¹³ MULTIPLE INTELLIGENCES: <https://howardgardner.com/multiple-intelligences/>

¹⁴ HOWARD GARDNER'S MULTIPLE INTELLIGENCES:

https://www.users.miamioh.edu/shermalw/mi_gardnernew98.html

¹⁵ Your 12 Types of Intelligence: <http://www.octavius.com/your-12-types-of-intelligence/>

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¹⁶ There's more than the CIA and FBI: The 17 agencies that make up the US intelligence community:

<http://www.latimes.com/nation/la-na-17-intelligence-agencies-20170112-story.html>

¹⁷ Pearl Harbor: An Intelligence Failure That Lives in Infamy: <https://worldview.stratfor.com/article/pearl-harbor-intelligence-failure-lives-infamy>

ANALYSIS, WAR AND DECISION: WHY INTELLIGENCE FAILURES ARE INEVITABLE:

https://www.cia.gov/library/readingroom/docs/DOC_0000612718.pdf

Obama blames U.S. intelligence for missing rise of the Islamic State:

<http://www.washingtontimes.com/news/2016/dec/8/obama-says-us-intelligence-missed-the-rise-of-the-/>

¹⁸ Accountability and the art of plausible deniability: <http://www.changefactory.com.au/our-thinking/articles/accountability-and-the-art-of-plausible-deniability/>

Plausible deniability refers to circumstances where a denial of responsibility or knowledge of wrongdoing cannot be proved as true or untrue due to a lack of evidence proving the allegation. This term is often used in reference to situations where high ranking officials deny responsibility for or knowledge of wrongdoing by lower ranking officials. In those situations officials can deny an allegation even though it may be true.

¹⁹ INTERNATIONAL COURT OF JUSTICE, the Hague: <http://www.icj-cij.org/en>

²⁰ Failure is success: how American intelligence works in the 21st century:

<https://www.opendemocracy.net/opensecurity/tom-engelhardt/failure-is-success-how-american-intelligence-works-in-21st-century>

²¹ Real Intelligence-What is It? <http://www.witf.org/mental-health/2012/10/real-intelligence-what-is-it.php>

What's Real Intelligence—about Ourselves & the World? <http://leilarosen.net/life-love/whats-real-intelligence-about-ourselves-and-the-world>

The 'Real Intelligence' behind using 'Artificial Intelligence': <http://techseen.com/2017/03/30/artificial-intelligence-machines/>

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O Sun God, Savitr!
Thou dazzling fount of life-persuasive light!
Sublimest mystery speeding from afar!
Swift became that burst too potent on the sight!
This radiant type of strength and youth!
Glowing eternally!

He alone shines!
All luminaries get illuminated by His Illumination!
The whole Universe is enlightened by His light!
— Kathopanishad



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Mana Sanskriti (Our Culture)

Chief Editor: Dr. Sreenivasarao Vepachedu, Esq.

May the golden-eyed Savitar come hither!
Shining forth he rises from the lap of the dawn!
Praised by singers, my God Savitar!
Stepped forth and never missed his place!
He steps forth the splendor of the sky the wide!
Seeing, far-shining, the shining wanderer!
— Rig Veda, vii, 65

ॐ भूर्भुवः स्वः तत्सवितुर्वरेण्यं भर्गो देवस्य धीमहि धियो यो नः प्रचोदयात्॥

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"Where the mind is without fear and the head is held high, Where knowledge is free, Where the world has not been broken up into fragments, By narrow domestic walls." -- Rabindranath Tagore (1861-1941), Gitanjali, 1912.

One World One Family
AUM! SWASTI!

Om! Asatoma Sadgamaya, Tamasoma Jyotirgamaya, Mrityorma Amritamgamaya, Om Shantih, Shantih, Shantih!
(Aum! Lead the world from wrong path to the right path, from ignorance to knowledge, from mortality to immortality, and peace!)

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SWASTI! AUM!



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